

Clerk of the House of Representatives  
Legislative Resource Center  
135 Cannon Building  
Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

<b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual LOCKHEED MARTIN CORPORATION	
<b>2. Address</b> Address1 6801 ROCKLEDGE DRIVE Address2 _____ City BETHESDA State MD Zip Code 20817 Country USA	
<b>3. Principal place of business (if different than line 2)</b> City _____ State _____ Zip Code _____ Country _____	
<b>4a. Contact Name</b> _____	<b>b. Telephone Number</b> _____ <b>c. E-mail</b> _____
<b>5. Senate ID#</b> 23031-12	
<b>7. Client Name</b> <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality LOCKHEED MARTIN CORPORATION	<b>6. House ID#</b> 311450000

## TYPE OF REPORT

8. Year 2018 Q1 (1/1 - 3/31)  Q2 (4/1 - 6/30)  Q3 (7/1 - 9/30)  Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

12. Lobbying	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input type="checkbox"/> \$ _____	<b>EXPENSE</b> relating to lobbying activities for this reporting period were: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input checked="" type="checkbox"/> \$ <u>3,060,000.00</u>
Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Digitally Signed By: Gregory J. Walters

Date 1/22/2019  
4:50:25 PM

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BUD

16. Specific lobbying issues

S 3159/HR 6157 - Department of Defense and Labor, Health and Human Services, and Education Appropriations Act, 2019 and Continuing Appropriations Act, 2019 including issues related to procurement, Research Development Test Evaluation (RDTE), aviation programs, air and missile defense programs, special operations, Overseas Contingency Operations (OCO), procurement, Operations & Maintenance (O&M); S 3073/HR 6147 - Interior, Environment, Financial Services and General Government, Agriculture, Rural Development, Food and Drug Administration, and Transportation, Housing and Urban Development Appropriations Act, 2019 including issues related to the modernization of the U.S. Forest Service aerial fleet of aircraft for wildland firefighting activities; S 270/HR 761 - Pension and Budget Integrity Act of 2017 to prohibit the use of premiums paid to the Pension Benefit Guaranty Corporation (PBG) premiums from being counted as general revenue for purposes of budgetary scorekeeping amend the Employee Retirement Income Security Act of 1974 (ERISA) to exclude the receipt and disbursement of the PBGC from the federal budget; HR 695 - Continuing appropriations for seven remaining appropriations bills, Agriculture; Commerce, Justice, Science; Financial Services and General Government; Homeland Security; Interior; State, Foreign Operations: and Transportation, Housing and Urban Development including issues related to aircraft programs, technology programs, helicopters; Future defense appropriations provisions, including issues related to aircraft, helicopters and technology programs; S 3277 - Space Frontier Act of 2018 including issues related to commercial space authorities; HR 5503 - National Aeronautics and Space Administration Authorization Act of 2018 including issues related to deep space exploration ; S 140 - Frank LoBiondo Coast Guard Authorization Act of 2018 including issues related to global positioning system backup; S 3072/HR 5952 - Commerce, Justice, Science, and Related Agencies Appropriations Act, 2019 including issues related to space programs and deep space exploration; S 2987/HR 5515 - John S. McCain National Defense Authorization Act for Fiscal Year 2019 including issues related to defense programs, procurement, RDTE, OCO, O&M; S 3109/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2019 including issues related to Coast Guard funding; HR 21 - Consolidated Appropriations Act, 2019 including issues related to aircraft programs, technology programs, helicopters; S 3108/HR 6385 - Department of State, Foreign Operations, and Related Programs Appropriations Act, 2019 including issues related to aircraft programs, technology programs, helicopters

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Air Force - Dept of, Army - Dept of (Other), Defense - Dept of (DOD), Navy - Dept of, State - Dept of (DOS), Agriculture - Dept of (USDA), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Scott	Burnison			<input type="checkbox"/>
Kristine	Fausser			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Paul	Juola			<input type="checkbox"/>
John	O'Donnell			<input type="checkbox"/>
Christopher	Peace			<input type="checkbox"/>
Michelle	Robbins			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Mary	Springer-Sforza			<input type="checkbox"/>
Gregory	Walters			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code DEF

16. Specific lobbying issues

S 3159/HR 6157 - Department of Defense and Labor, Health and Human Services, and Education Appropriations Act, 2019 and Continuing Appropriations Act, 2019, Titles III, IV, IX including issues related to shipbuilding, radar programs, directed energy programs, missile defense sensors, aircraft programs, helicopters, technology programs, space programs, intelligence programs, RDTE, OCO, O&M, procurement, missile programs; S 2987/HR 5515 - John S. McCain National Defense Authorization Act for Fiscal Year 2019, PL 115-232, Title VIII including issues related to shipbuilding, aircraft programs, helicopters, technology programs, acquisition policy, space programs, intelligence programs, RDTE, OCO, O&M, procurement; HR 6237 - Intelligence Authorization Act for Fiscal Year 2019 including issues related to intelligence collection, cybersecurity, security investigations; S 1761 - Intelligence Authorization Act for Fiscal Year 2018 including issues related to intelligence collection, cybersecurity, security investigations; S (not yet introduced)/HR (not yet introduced) - National Defense Authorization Bill for FY2020 including issues related to aircraft programs, technology programs, helicopters; S (not yet introduced)/HR (not yet introduced) - Department of Defense Appropriations Bill for FY2020 including issues related to aircraft programs, technology programs, helicopters; HR 695 - Continuing appropriations for remaining appropriations bills, Agriculture; Commerce, Justice, Science; Financial Services and General Government; Homeland Security; Interior; State, Foreign Operations including any provisions related to aircraft programs, helicopters, technology programs

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Air Force - Dept of, Army - Dept of (Other), Defense - Dept of (DOD), Navy - Dept of, State - Dept of (DOS), Agriculture - Dept of (USDA), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Valerie	Baldwin			<input type="checkbox"/>
Gabrielle	Carruth			<input type="checkbox"/>
Lawrence	Duncan			<input type="checkbox"/>
Kristine	Fauser			<input type="checkbox"/>
Mary Ellen	Fraser			<input type="checkbox"/>
Lorenzo	Goco			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Rory	Maynard			<input type="checkbox"/>
Robert	Rangel			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Cedric	Sheridan			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENV

16. Specific lobbying issues

HR 3387 - Drinking Water System Improvement Act of 2017 to amend the Safe Drinking Water Act to improve public utility systems and enhance compliance, specifically related to monitoring of unregulated contaminants community water system risk and resilience; HR Safe Drinking Water Act Amendments of 2017 to amend the SDWA to revise regulations for drinking water contaminants, including setting deadlines for EPA to publish goals for perchlorate, per fluorinated compounds and other toxins

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HOM

16. Specific lobbying issues

S 3109/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2019 including issues related to helicopter modernization and Coast Guard funding

17. House(s) of Congress and Federal agencies  Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Christopher	Peace			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

S 540/HR 1393 - Mobile Workforce State Income Tax Simplification Act of 2017 to limit the authority of states to tax employees for employment duties performed in other states; Discussion on clarification related to section 250 on Foreign-Derived Intangible Income of the Tax Cuts and Jobs Act (PL 115-97) and congressional intent; S 270/HR 761 - Pension and Budget Integrity Act of 2017 including issues related to pensions; HR 3596 - Rightsizing Pension Premiums Act of 2017 including issues related to pensions; HR 4219 - Workflex in the 21st Century Act including issues related to healthcare and paid leave

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Treasury - Dept of

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Bob	Shepler			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TEC

16. Specific lobbying issues

S 1682/HR 4953 - AIRWAVES Act to facilitate a national pipeline of spectrum for commercial and other uses and to encourage innovation in the development of bi-directional sharing technology, specifically related to satellites and sharing of federal spectrum

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRA

16. Specific lobbying issues

S 1405/HR 4 - Federal Aviation Administration Reauthorization Act of 2017 to authorize programs of the FAA, specifically related helicopter safety and supersonic

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

S 3108 - Department of State, Foreign Operations, and Related Programs Appropriations Act, 2019 including issues related to international aircraft sales; Discussions related to congressional notifications of potential foreign sales of defense equipment

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Carrie	Desmond			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

\_\_\_\_\_

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

First Name	Last Name	Suffix	First Name	Last Name	Suffix
1	_____	_____	3	_____	_____
2	_____	_____	4	_____	_____

**ISSUE UPDATE**

24. General lobbying issue that no longer pertains

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Internet Address:

Name	Address				Principal Place of Business (city and state or country)	
	Street Address				City	Country
	City	State/Province	Zip	Country	State	Country

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

1

2

3

## FOREIGN ENTITIES

27. Add the following foreign entities:

Name	Address			Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
	Street Address					
	City	State/Province	Country	City		%
				State	Country	

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

1

2

3

4

5

6