The purpose of this form is to identify potential offset credits which may be generated by a purchase order resulting from this solicitation. Offset credits are any item/effort that is considered international content as defined below.

Supplier shall complete Section A of this form and return it to the Buyer, if any part of the offer represents $100,000 or more of international content and/or procurement from sources located outside of the U.S.

***International content*** is defined as any work that is produced or performed outside of the United States including components, end items, services and Supplier’s subcontracts directly related to this procurement.

***SECTION A – TO BE COMPLETED BY SUPPLIER***

Supplier’s International Source (List each source of International Content)

*(Continue list on separate sheet if there are additional sources)*

*(Note: International Supplier- do not complete this section if 100% of work is produced within your country)*

|  |  |  |  |
| --- | --- | --- | --- |
| SUPPLIER’S INTERNATIONAL SOURCE  Company name, address, telephone, e-mail and contact | DESCRIPTION OF GOODS OR SERVICES | NEW AWARD  U. S. DOLLAR VALUE | MODIFICA- TIONS U. S. DOLLAR VALUE |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

Please refer to Lockheed Martin Corporate Terms & Conditions, also known as CORPDOCs, for Offset contractual requirements: <http://www.lockheedmartin.com/us/suppliers.html>.

***SECTION B – FOR LOCKHEED MARTIN INTERNAL USE ONLY***

Buyer must complete this section and forward completed form to the [BA Industrial Participation Representative](https://eo-sharepoint-restricted.external.lmco.com/sites/CBD/BusinessDevelopmentOperations/Important%20Offset%20Documents/Single%20Point%20of%20Contact%20for%20Procurement%20Notifications_HP.docx) and [Corporate Vice President Industrial Participation](mailto:harold.a.pierce@lmco.com).

Supplier’s Information

|  |  |  |  |
| --- | --- | --- | --- |
| Company name, address, telephone, e-mail and contact | DESCRIPTION OF GOODS OR SERVICES | NEW AWARD  U. S. DOLLAR VALUE | MODIFICA- TIONS U. S. DOLLAR VALUE |
|  |  |  |  |
|  |  |  |  |

1. Buyer’s name:

Telephone number:

Email address:

1. Business Unit name:

Business Unit location:

1. Program for which it is being procured (e.g., U.S. Navy ABC Program or Canadian XYZ Modification Program)
2. Anticipated date of purchase placement:
3. Purchase order number, if available:
4. The procurement is  competitive  non-competitive.
5. There  are  are not follow-on procurements anticipated or options included in the agreement.
6. If follow-on procurements are anticipated, or options are included, please estimate the timing and amount of the future procurement.